

How platform dependent is your supply chain? Case study with Boeing 737MAX, Airbus A380...

......



Confidential © 2022 Rebirth Analytics, Inc.

Agenda

- Introduction
- Rebirth Analytics Overview
- Boeing 737MAX case study
- Airbus A380 case study
- Key Considerations
- Questions

REBIRTH ANALYTICS

REBIRTH Analytics

provides companies with **predictive** visibility into the financial health of their suppliers: from Tier 1 through the Nth Tier.

Reduce Risk. Decrease Downtime.

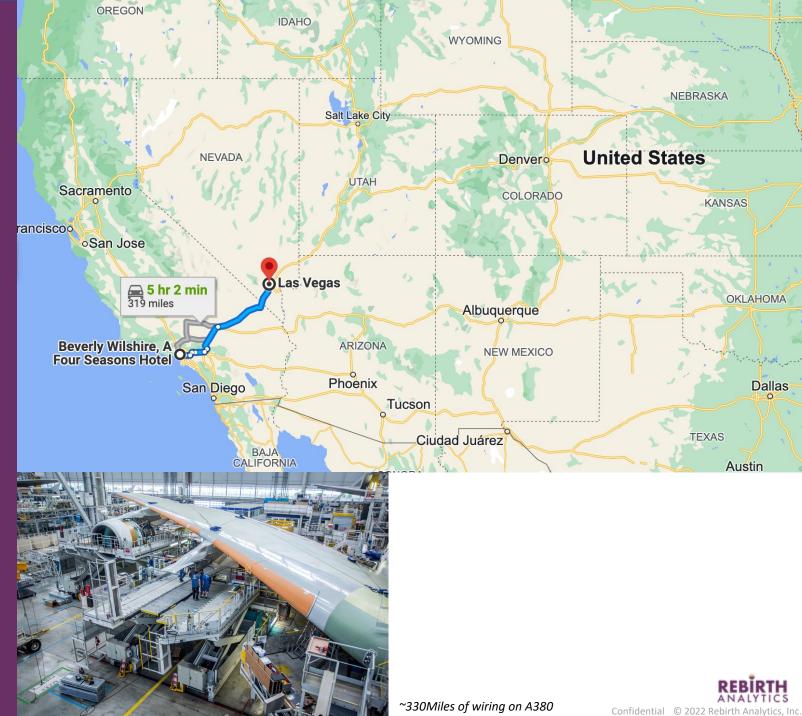


Quincy Quayson

Business Development Director - Middle East / Head of Aerospace Sector REBIRTHANALYTICS



Fun fact....



~330Miles of wiring on A380

737 MAX has more than 600 suppliers, whom in turn have hundreds of subcontractors.

Case Study: Impresa Aerospace filed for bankruptcy protection. Impresa relied heavily on the 737MAX as its major source of revenue. Impresa Aerospace, sold all of its assets to Crestview Aerospace, a portfolio company.

"This is a challenging time for our entire industry, and we are working closely with all of our suppliers to manage through the unprecedented downturn, address hardships and manage risk during this time."

- Boeing spokesman



Each **A380** is made up of over 4 million individual parts

Case Study: Operator in the Middle East

"Global shipping and supply chain disruptions are making it harder for corporate planemakers and suppliers to meet resurgent demand for parts, according to industry executives and analysts.

Disruptions, which are also hitting commercial aviation, are beginning to drive up costs and risk slowing down the aerospace industry's recovery from the COVID-19 pandemic."

- Reuters



Key Considerations:

Deeper insights to mitigate supply chain risk and support informed decision making...

- Cashflow
- Warranty budgeting
- Allocation for tech refreshes (obsolescence mitigation)
- Geopolitical risks
- ESG (e.g. 737MAX Perception)
- Contract / business novation
- Financing availability (ramp up)
- Insurance liability
- Return To Service (RTS) budgeting



Traditional financial risk rating tools and reports are not effective.

Coupled with the lack of data and insight on Nth Tier suppliers, companies struggle to operate with the predictivity and competitive advantage they require...

Until today.





Questions?



■ REBIRTH ANALYTICS

Quincy Quayson QQuayson@RebirthAnalytics.com



Connected data 🗧 Simple reporting and shareable insights 🚔 Cross-referenced and correlated risks